

Frank Yiannas
Vice President – Food Safety

# Lessons from a Lifetime at Disney & Walmart









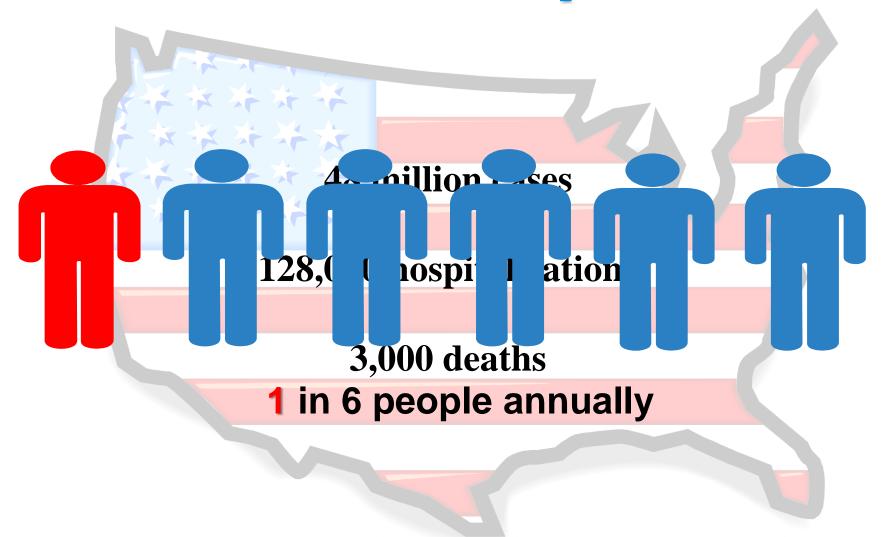
#### The History of Food Processing

- 2000 B.C. Here, eat this food quickly before it spoils.
- 500 B.C. That food spoils fast. Here, salt it.
- 1845 A.D. That salt tastes bad. Here, place that food on ice.
- 1850 A.D. That ice melts fast. Here, place that food in a refrigerator.
- 1864 A.D. That food still spoils. Here, pasteurize it.
- 1980 A.D. That pasteurized food doesn't last long enough. Here, irradiate it.
- 1997 A.D. That irradiated food is bad for you. Here, eat this "all natural fresh" stuff.
- 2000 A.D. That "all natural fresh" stuff goes bad. Here, eat this food quickly before it spoils.

## **Today's Supermarket**



#### Estimate of Foodborne Disease per Year in the U.S.



Source: Food Related Illness and Death in the U.S., CDC

### PFGE, Credit Cards, & Google

COVER STORY: ANATOMY OF AN OUTBREAK: How salmonella sleuths solved a deadly mystery

By Moni Basu, Michelle E. Shaw The Atlanta Journal-Constitution Sunday, March 15, 2009

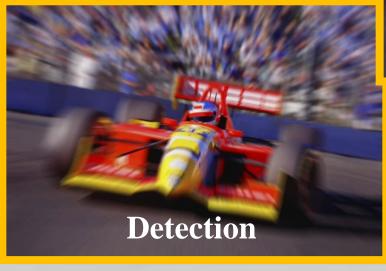
Credit cards led investigators to source of E. coli outbreak

Published Mar 26, 2009

Online tools may have warned of listeriosis outbreak: study

Last Updated: Thursday, March 12, 2009 | 5:07 PM ET

## The Race







## In Common?

# Political Scandals



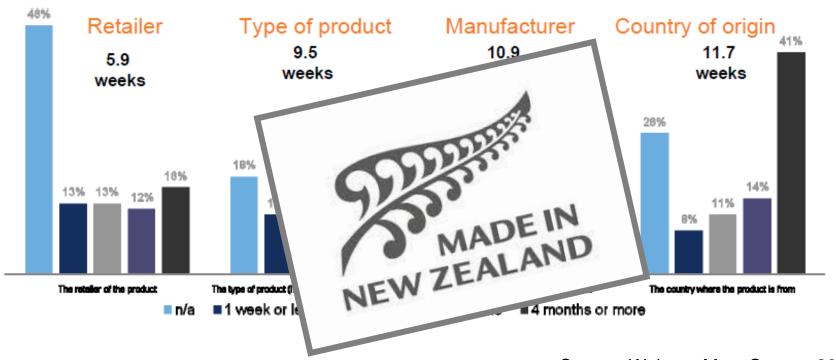




#### **How Long Do Food Warnings Influence Consumers?**

Country of Origin suffers the longest. Retailers suffer the shortest.

How long do food contamination warnings affect (if it all) your relationship with the following? If food contamination does not affect your relationship, feel free to select N/A.



Source: Walmart Mom Survey, 2009

## SARS, Melamine, & Tiramisu



#### Gb, 970 Food Switely

Cocoa

Powder-

**Switzerland** 

Roasted

Espresso

Beans-

**Columbia** 

Mascarpone Cheese and Ladyfingers-Italy

Vanilla Beans-**Madagascar** 



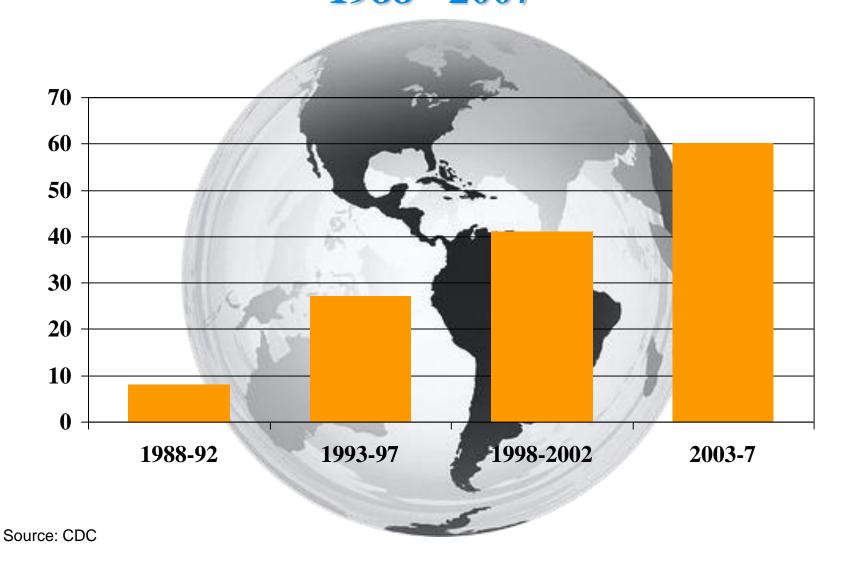
Chocolate-**Belgium** 

Kahlua-**Mexico** 

Mint Leaf – **United States** 

Cream-United States

# Multi-State Foodborne Outbreaks in the U.S. 1988 - 2007



**Changing Food System Foodborne Surveillance Emerging Pathogens Immunocompromised Consumer Trust Bust Social Media** 



Food Fraud & Authenticity

## Challenges to the Food Safety

# There are no Silver Bullets



#### **Traditional Food Safety Strategies**

Training

Inspections

Micro Testing



# 2014 FOOD SAFETY PROGRESS REPORT

Pathogen	Healthy People 2020 target rate	2014 rate*	Change compared with 2006-2008†		
Campylobacter	83	13.45	13% increase	<del>"</del>	
E. coli O157 <sup>5</sup>	<b>6</b>	0.92	32% decrease	··	
Listeria	<b>©</b>	0.24	No change	•••	
Salmonella	<b>(10)</b>	15.45	No change	•••	
Vibrio	<b>©</b>	0.45	52% increase	·	
Yersinia	<b>③</b>	0.28	22% decrease	··	



\*Culture-confirmed infections per 100,000 population
12006-2008 were the baseline years used to establish Healthy People 2020 targets
15higa toxin-producing Eschericha coli O157

# "If the only tool you have is a hammer, you tend to see every problem as a nail."

- Abraham Maslow Psychologist 1908 - 1970



# Ministry for Primary Industries Manatū Ahu Matua





# Food Safety = Behavior



# Food Safety Culture

#### What is culture?



Culture is shared patterns of thought and behavior that characterize a social group, which are learned through socialization processes and persist through time.

- Social & Behavioral Foundations of Public Health

## Why the focus on culture?

In major safety incident investigations, an underlying root cause is

- a) faulty design
- b) operator error
- c) improper training
- d) organizational culture



#### Who Creates Culture?

"Organizational cultures are created by leaders, and one of the most decisive functions of leadership may well be the creation, the management, and – if and when necessary – the destruction of culture."

Edgar ScheinOrganizational Expert

"Food safety culture is a choice."

- Frank Yiannas Food Safety Culture, 2009



## Attributes of a Food Safety Culture

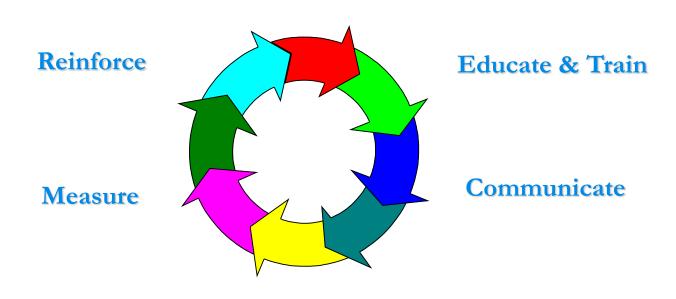
- 1. Create Food Safety Expectations
- 2. Educate & Train All Associates
- 3. Communicate Food Safety Frequently
- 4. Establish Food Safety Goals & Measurements
- 5. Consequences for Food Safety Behaviors



#### **Food Safety Culture**

#### Behavior-Based Food Safety Management Continuous Improvement Model





Goals & Accountability

#### 1. Create Food Safety Expectations

The quality of expectations determines the quality of our actions.
- A. Godin, French Writer (1880-1938)

#### 3 Basic Beliefs & Food Safety

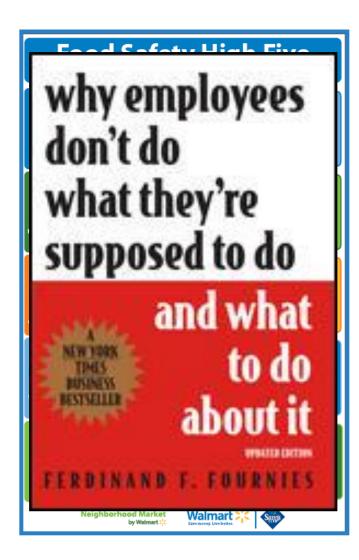






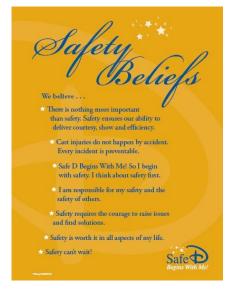
3 Basic Beliefs

Walmart > Food Safety



#### **Plan & Equipment Review**





#### 2. Educate & Train Associates on Food Safety

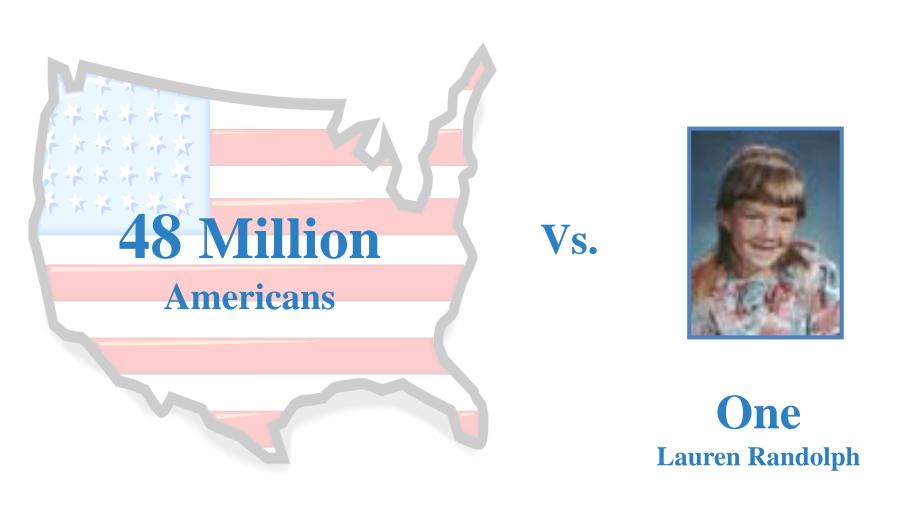
"I truly believe that people anywhere will respond to the same motivational techniques we use – if they are treated right and are given the opportunities to be properly trained."

- Sam Walton



On the Job

#### Stories are better than Statistics



#### **What Firefighters Can Teach Us**



Source: Joung, Hesketh, Neal (2006)

#### 3. Communicate Food Safety Frequently

When dealing with people, remember you are not dealing with creatures of logic, but creatures of emotion. - Dale Carnegie

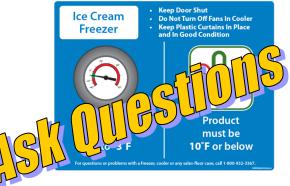




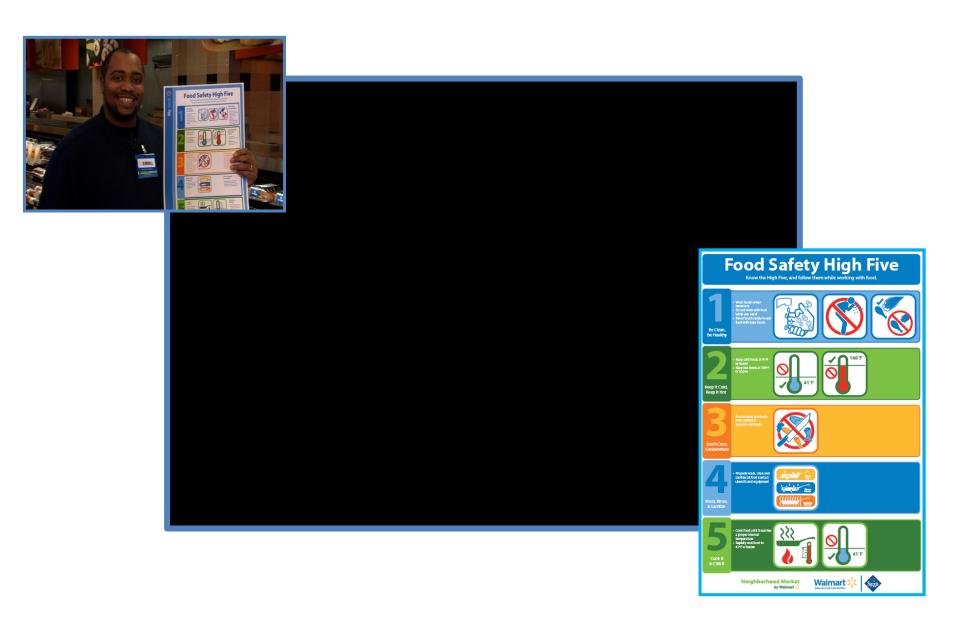


**Weekly Food Safety Message** 





#### Mr. Rollback - Darrell



#### 4. Establish Compliance Goals & Measurements

"Set high goals, encourage competition, and then keep score." - Sam Walton

#### **Store Self Checks**





#### **SPARK System**





Total Company									
Category	May FY 12	June FY 12	Comp	Target	Rating				
Food Safety Audit	96.5%	95.6%	-1.1%	95.0%	0				
Category	YTD FY 11	YTD FY 12	Comp	Target	Rating				
Regulatory Critical	0.54	0.56	0.02	< .55	<del>(</del>				
Category	YTD FY 11	YTD FY 12	Comp	Target	Rating				
Regulatory Non-Critical	2.14	2.22	0.08	< 1.75	0				
Category	May FY 12	June FY 12	Comp	Target	Rating				

92.5%

#### **Food Safety Audits**

Pest Audit





92.8%





-0.3% 90.0%

#### **Paradigm Shift**

regulatory inspections
 3<sup>rd</sup> party food safety audits

1,400,000 SPARK rotisserie chicken temps

$$n = AII$$

#### 5. Consequences for Food Safety Behaviors

The consequence of an act affects the probability of it occurring again.
- B.F. Skinner

#### **Zero Violation Certificate**



#### **Annual Award**



#### **On-the-Spot Recognition**



Disciplinary Guidelines

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"It's always about culture. In the 30 years I've been in practice, it (behavior & culture) has been the cause of every outbreak that I've litigated."

- Bill Marler

