



MĀORI AGRIBUSINESS

2014 Ahuwhenua Finalist: Ngāti Awa Farms Ltd – Ngakauroa Farm

20 000 shareholders under 6 entities coming together to produce a 186 hectares milking platform and 46 hectares of supplying run-offs.

Challenge

Bring together multiple Ngāti Awa Trusts to create a financial investor base for a dairy farm platform and providing an opportunity for other Māori and land trusts to join the venture.

Solution

A Joint Venture over Ngakauroa Farm and the development of strong working relationships between the various partner Ngāti Awa entities. This enabled the collective group to share resources, collectivise land interests, achieve economies of scale and develop a collaborative approach to further investment opportunities.

The Ngāti Awa Cadetship Programme is another benefit to come from this Joint Venture, which will eventually see Ngāti Awa farms managed by Ngāti Awa descendants.

Key Facts

Achievement: Running 620 Friesian cows on a 186 hectare milking platform

Number of shareholders: 20 000

Milk production: Aims to produce 240 000 kgMS this year

Economic Benefits: Operating profit was \$2,634/ha, with a profit margin of 42.7%

Tribal affiliation: Ngāti Awa