



# Māori Agribusiness: Pathway to Productivity Programme - Te Manawa o Tūhoe Trust – Paekoa Dry Stock Unit Project

The challenge:	At present the Te Manawa o Tūhoe Trust (TMOT) does not have the requisite skills to produce a comprehensive feasibility study and business case to decide on the value of: sustainably building scale and aggregating stock and lands to form a single economic farming unit; and to better attract an investment/partner.
Purpose of the project:	The production of a compelling evidence based feasibility study and business case by an independent reputable organisation to assist TMOT to move beyond a speculative approach and to grow the confidence of Trustees to decide on the value of: building scale and aggregating stock and lands to form a single economic farming unit; and to better attract an investment/partner.
Project outcomes:	TMOT will be able to make a robust decision on how to grow their business to improve productivity in partnership with other land owners and surrounding farms. This decision will be facilitated by the feasibility study and business case.

## Key Facts:

MPI's involvement (when did this contract/agreement start):	10 June 2016
MPI funding or support:	Financial support of \$80,000 (GST exclusive)
Partners (who is the project with):	Te Manawa o Tūhoe Trust
Proposed benefits:	<p>The economic, environmental, cultural and social implications of transitioning from fragmented/unproductive to connected/productive land use will be validated.</p> <p>The project will proactively create deliberate connections to unlock scale and productivity potential in a sustainable manner.</p>

	<p>Critical to a collaborative future is the need to develop trusted relationships between the farms and within the sector by first understanding what new opportunities exist for the farms.</p> <p>Spreading the types of farming activities provides TMOT the opportunity to further diversify its portfolio and to ensure increased returns to owners.</p> <p>This initiative may provide TMOT the capacity to grow their own skilled workforce and is seen as important for achieving socio-economic returns for beneficial owners and/or their community. As Te Manawa expands its commercial activities, so too will the labour market requirements and work force skill, required to meet that need.</p>
Tribal Affiliation/Region:	Tūhoe