

QUARTERLY PROGRESS SUMMARY: Q1 July - September 2016

Clearview [Ballance Agri-Nutrients]

Summary of progress during this quarter

- A total of 113 maps have been created for potential SpreadSmart customers.
- The Route to Market Business Case for MitAgator has been developed and submitted to the Programme Steering Group for approval.
- An independent review of programme outcomes has been completed.
- Results have been received from field trials testing PGP product concepts from the Nitrogen portfolio, and a peer review of data commissioned.
- Field trial designs have been drafted and plans approved for testing PGP biofertiliser product concepts.
- Potential commercialisation opportunities for biopesticide products are under negotiation with third parties.

Key highlights and achievements

- Dairy Training Ltd are including the Nutrient Management E-Learning modules developed from this programme in their Primary ITO Courses delivered in Waikato and Taranaki.
- Ballance presented on this programme (SpreadSmart, N-Guru & MitAgator) at two Beef and Lamb NZ workshops in Canterbury.
- Ballance presented at the Owl Farm Focus Day, demonstrating how N-Guru was being used on the farm to inform N fertiliser decisions (100 attendees).

Upcoming

- In discussion with Dairy Women's Network to run more Nutrient Management workshops in Waikato and Southland
- Collaborative Recalibration Planning Meeting in Taupo to learn about work underway in Southland in response to Environment Southland's farming within limits policies.
- Extension Advisory Panel Meeting reviewing recommendations from an evaluation consultant for monitoring programme outcomes.
- Decision to be made on business case for MitAgator path to market and approval of investment required to complete product development.

Investment

<i>Investment period</i>	<i>Industry contribution</i>	<i>MPI contribution</i>	<i>Total investment</i>
<i>During this Quarter</i>	\$150,009	\$146,183	\$296,192
<i>Programme To Date</i>	\$7,187,927	\$7,524,826	\$14,757,753