



APPROVED SUPPLIER BUSINESS SUMMARIES

(in no particular order)

WALTON FARM CONSULTING LTD

Walton Farm Consulting Limited is based in North Canterbury with a regional office in Picton. We service sheep, beef and dairy farms plus the odd vineyard, in the top half of the South Island. We believe we can assist earthquake affected farmers with the following: infrastructure assessment (including water supply, power, phone and access), emergency response and contingency plans (including animal welfare and stock management) for natural disasters, recovery plans (including tracks, fencing, pasture renovation, grazing management and fertiliser), financial impact assessments, financial forecasting, and farm environment plans.

Walton Farm Consulting Limited has over 20 years' experience dealing one on one with farmers and offers a structured, analytical and practical approach to problem solving in addition to coaching and mentoring.

We are committed to building farm business resilience by learning from the past and setting up improved systems to manage the future.

Contact: Gary Walton, B.Agr.Sci. M.N.Z.I.P.I.M.
Tel: 03-312-8773
Mobile: 0274-964-700
gwalton.consulting@gmail.com
www.waltonfarmconsulting.nz

PETER WILKS – FOREST CONSULTANT

My advisory services include:

- planning for potential forest areas (choice of species, best siting etc);
- roading planning;
- advice on land preparation, planting, and silviculture including cashflow;
- entering forests in the ETS;
- estimating net returns at time of harvest;
- mapping;
- forest valuation and inventory and harvest planning of existing forests.

Contact: Peter Wilks
Tel: 0275-832 244
www.ForestStat.co.nz

ROY EVANS LTD

My summary of services re earthquake recovery include:

- farm management consultancy – sheep, beef, arable.
- whole farm management approach to earthquake recovery.
- appraisal of earthquake related matters and recovery (including scheduling, costing, planning, and timing of damage repair and associated production losses, and recovery/development plans).
- assist with related insurance matters where appropriate.
- financial analysis and recovery forecast budgeting and cash flow estimates.
- provide data for bank financing where necessary.
- advice on fertiliser, pasture renewal, etc.
- team approach with other advisors (accountants, lawyers, insurers, etc.) where appropriate.

Contact: Roy Evans
Registered Farm Management Consultant and Registered Rural Valuer
Tel: 03-358-7224 (or Ashburton 03-308-8161)
Mobile 027-492-8587
royevans@xtra.co.nz

LANDSCAPE ECOLOGY NZ LTD

LENZ Ltd provides landscape and ecological design services in both rural and urban environments.

We specialise in restoring waterways, wetlands and native forests, based on the ecology and natural plant communities in your area. We integrate the unique character of NZ native plants into any type of environment to:

- enhance wildlife and biodiversity values;
- protect and restore farm waterways;
- provide effective farm shelter;
- control erosion;
- provide sustainable resources including native timbers;
- create attractive landscape and amenity value.

We use a multi-value approach to design, which promotes the economic, landscape, ecological, recreation, cultural, heritage and drainage values of your local environment.

We work closely with our clients to understand their individual requirements, and can provide:

- broad-scale farm master plans;
- restoration zoning and planting schedules;
- detailed planting plans;

- comprehensive ecological restoration plans;
- waterway naturalisation construction details;
- cost estimates for implementing your project;
- contract documentation and specifications;
- maintenance and ongoing management recommendations.

Tel: 0274-638-381
info@landscapeecology.co.nz
<http://landscapeecology.co.nz>

AGFIRST WAIKATO (2016) LTD

AgFirst consultants cover all aspects of dairy consultancy at all levels of the farm business. This includes farm management, systems analysis, financial analysis and strategic planning. We use a range of tools in our work including Farmax Professional, Cash Manager, Xero and Overseer. Our approach is to understand the current business and identify strengths and weaknesses before we work with you to develop a pathway forward. Our objective is to help you build a financially robust farm business that meets your goals and expectations and operates within the environmental requirements of your district.

Contact: Dave Miller
Tel: 07-839 2683 or 021-28 77070
dave.miller@agfirst.co.nz
www.agfirst.co.nz

GOLDER ASSOCIATES

Golder Associates can provide the following services:

WATER RESOURCES

- Golder's NZ water team comprises hydrologists, hydrogeologists, water quality experts and ecologists.
- We can provide assistance with the following services: Water resource engineering, Surface water and groundwater risk assessment, Hydrological assessment, Watershed definition, Water balance calculation and modelling, Hydrological (flood) modelling, Groundwater investigation, Aquifer testing, Groundwater modelling, Water allocation impact assessment, Dewatering assessment/designs, Water quality and Hydro-ecological characterisation.

GEOTECHNICAL

- Golder's NZ geotechnical team comprises a team of geotechnical engineers and

engineering geologists with earthquake recovery experience following the Christchurch and Kaikōura earthquakes.

- We can provide geotechnical advice for building foundations, geohazard assessment for the relocation of infrastructure such as fences, tracks and buildings, specialist advice for irrigation networks and dams and assessment of local resources to be used as roading or concrete aggregate for construction of new infrastructure.

PLANNING

- Golder's NZ planning team can provide assistance with projects requiring land-use change.
- This includes providing advice and support for consenting, plan changes, RMA advice and stakeholder/community engagement.

www.golder.co.nz

BAKERAG NZ LIMITED

We have been providing professional, independent agri-business consultancy services and advice for 30 years.

Our team offer sheep and beef consultancy, dairy consultancy, valuation services, health and safety systems, employment services, farm leases, dairy system monitoring, and environmental advice throughout New Zealand, including North Canterbury.

We:

- know NZ Agriculture Best Practice inside out. We live and breathe it. Many of our consultants are farmers themselves. They give relevant, practical advice.
- know how to determine best land use by working from first principles, looking for integrated solutions to optimise land, labour and capital, to link to markets.
- work with a diverse client base throughout the country and adapt our systems and models to suit local conditions.
- have the depth of talent to manage large and small projects. We have the resources to deliver.

Contact: Tel: 06-370-6880

rob@bakerag.co.nz

www.bakerag.co.nz

GREENCO LTD

Greenco Ltd, based in Christchurch, is an independent forestry advisory company that has expert knowledge of the New Zealand native forestry and carbon industries. Professional services include straight forward advice and solutions on how to understand, participate, and avoid future risks when undertaking native forestry.

Landowners may consider establishing native forests for:

- Commercial timber
- Erosion control
- Water/nutrient management
- Carbon/ecosystem services

- Aesthetics/landscape improvement
- Other services such as recreation, tourism, honey.

Greenco Ltd native forest services include:

- Planting design;
- Management planting/establishment plans;
- Site preparation supervision;
- Planting management;
- Survival monitoring;
- Follow up management advice, e.g. thinning, pruning, weed and pest control;
- Carbon forestry compliance;
- Carbon market awareness.

Contact: Clayton

Tel: 021-596-861

clayton@greenco.co.nz

www.greenco.co.nz

AGFIRST MANAWATU-WHANGANUI

AgFirst Manawatu-Whanganui provide specialist advice on land management and on-farm environmental risk management and mitigation, we also provide farm-management consulting, specialising in sheep, beef and deer. Our team are experts in farm environment planning, nutrient budgeting and land restoration, particularly following land-slips.

We work with clients all over New Zealand. We have developed AgFirst Landbase, an online environment planning tool which enables you to digitise your environment plan, monitor and record progress with full mapping capability. With the support of an app, your land and environment management from the paddock is easy. It also meets regulatory requirements where necessary. We are very capable users of Farmax and OVERSEER. Our environmental management offering is always delivered in the context of the wider farm business, ensuring our recommendations meet long-term needs for financial performance, environmental management and looking after you and your team.

Contact: Erica van Reenen

Tel: 027-455-5616

Erica.vanReenen@agfirst.co.nz

www.agfirst.co.nz

BRUCE RIDDOLLS, SLOPE STABILITY ADVISOR SERVICES

Struggling to make sense of available geological/geotechnical information on your unstable slopes, and wondering which way to turn? I would like to help by reviewing any reports or data you may have received, discuss their relevance, and guide you through the steps needed to plan your business recovery.

Any uncertainties or gaps in information possibly requiring further investigation will be identified. If appropriate, I will also offer advice on selection of individuals/organisations who should have the capability to carry out such work for you.

I have over 40 years professional experience in

slope stability assessment both in the public and private sectors, including involvement in developing industry practice guidelines.

Contact: Bruce Riddolls

Tel/text: 021-818-253

bruce.riddolls@vodafone.co.nz

LANDVISION LTD

LandVision Ltd is one of the most experienced land management consultancy companies in the country with offices in Nelson and Whanganui. We specialize in whole farm planning and all our plans are based on paddock scale soil and landuse capability mapping. Our farm plans are tailored to the needs of the property and can incorporate land-use optimization, erosion control programs, nutrient management and budgeting, forestry management, pasture yield gap assessments, water harvesting and drought-proofing, land resources bench marking, regional council compliance requirements, etc.

Our team knows the earthquake affected area and the issues well. Suzie Le Cren has worked in the Marlborough, Kaikōura, North Canterbury areas and also farmed in her own right in the Hurunui area. Lachie Grant has over 25 years of land management experience throughout the country.

Contact: Lachie Grant

Tel: 021-526-478

www.landvision.co.nz

SHEPPARD AGRICULTURE

Sheppard Agriculture provides innovative and progressive products and services that are focused on supporting farm business owners realise their longer term goals through greater profitability and sustainability.

The services and products provided to clients include (but are not limited to):

- strategic farm business plans;
- analysis of farm systems and performance;
- investment and development feasibility and risk assessments;
- systems modelling;
- financial forecasting, monitoring and management;
- benchmarking (financial and physical) using our own Profit Check database software.

Where appropriate Sheppard Agriculture will work collaboratively with LandVision Ltd to complete financial and livestock systems analysis of farm businesses (Business Review). Recommendations based on this analysis, in conjunction with the land resource assessment and works programme developed by LandVision, will be presented to the land owner in the final whole farm plan.

Greg Sheppard has over 20 years' experience as a Farm Management Consultant specializing in the sheep and beef sector.

Contact: Greg Sheppard

Tel: 0274-349-340

greg@sheppardagriculture.co.nz

www.sheppardagriculture.co.nz

SOUTHERN CYPRESSES LTD

Southern Cypresses Ltd can provide the complete range of forestry consultancy services for both land owners and land managers. This includes feasibility studies, planning, establishment, management, harvest options, inventory, auditing, joint ventures and carbon management. We can also assist with decisions around farm infrastructure, current and future land management options and farm systems management.

Southern Cypresses Ltd principal is Patrick Milne, a Registered Forest Consultant and as such is subject to both an ongoing CPD program and 5-yearly peer review. Registration is administered by The NZ Institute of Forestry. Patrick, a past President of The NZ Farm Forestry Association, has been actively involved in the NZ Forest Industry for over 40 years and much of the last 20 years working mostly with small forest growers and farmers.

Contact: Patrick Milne
Tel: 03-312-6599 or 0274-710-224
www.cypress.co.nz
patrickcypress.co.nz

THE AGRIBUSINESS GROUP

The AgriBusiness Group work to empower clients to position themselves for the future using practical and creative solutions and processes.

The consultancy techniques include:

- analysis of farm system options and strategy planning;
- land management and sustainable management techniques utilising farm environment plans and OVERSEER nutrient budgeting;
- analysis of risks to the farming business and mitigating solutions;
- modelling farm change scenarios – financial and farm system change;
- spatial farm mapping.

Dave Lucock, Amelia Wood, Sue Cumberworth, Stuart Ford and Charlotte Irving all have a strong background in farm systems developed through farm management advisory work, system research, technology transfer and/or practical farming.

Contact:
dave@agribusinessgroup.com
Tel: 027-258-0771 or office: 03-325-379
www.agribusinessgroup.com

OPUS

Opus International Consultants offers a wide range of services to the agricultural sector including:

- business and strategic planning;
- engineering design;
- land management;
- farm systems and business;
- nutrient management (e.g. Overseer Nutrient Budgets);
- farm conversions;

- farm environmental plans;
- soil conservation;
- irrigation, transport;
- GIS and surveying;
- water and wastewater;
- infrastructure;
- buildings;
- resource consent planning services.

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Lauren Phillips 021-865-402
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David Hewson 021-241-3549
David.Hewson@opus.co.nz

Fraser O'Malley 027-270-3828
Fraser.O'Malley@opus.co.nz

TAMBO NEW ZEALAND

Tambo NZ Ltd provides a full range of farm consultancy services to farmers in the dairy, sheep and beef sectors. Services offered include:

- **Operational farm consulting:** working alongside the farm manager to plan ahead 4–6 weeks activities, identifying any areas of potential improvement and anticipating future issues in feed supply and demand.
- **Annual farm operational plans:** working with the manager and owner to set in place farm policies and operational plans for the year ahead.
- **Annual farm financial budget:** working with the manager and owner to prepare a monthly cash flow budget for the year ahead.
- **Project management and farm conversion:** managing farm redevelopment or conversion from initial concept and preparing the project budget through to day-to-day management of the contractors and suppliers to carry out the work.
- **Farm management:** providing a full farm management service which includes appointment of management staff, preparation of annual plans, budgets, monthly financial and operational reporting.

Contacts:
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Jansen Travis Tel: 021-220-1263
www.tambo.co.nz
info@tambo.co.nz

AGFIRST PASTORAL (HB) LTD

AgFirst Pastoral currently has two farm management consultants, Phil Tither and Lochie MacGillivray. Both are experienced in pastoral farm management systems.

Phil has 34 years of experience in the sheep beef and deer sector. Based in Hawke's Bay for the past 27 years and working with sheep beef and deer farms ranging from extensive breeding operations through to intensive finishing.

Lochie is also based in the Hawke's Bay having been both a farmer (sheep, beef and deer) and farm management consultant for the last 30 years.

Most of our clients are based on the east coast of the North or South Island and so we have a reasonable understanding of farming in the lower rainfall environments of New Zealand.

Much of our work is based around taking an objective approach to farm business planning that balances production and profitability with environmental values and ultimately the business owner's goals and objectives.

We make good use of Farmax, a farm simulation modelling tool, to analyse the strengths and weaknesses of a farm business and compare and contrast livestock and forage supply opportunities. We utilise this technology to help us objectively evaluate opportunities and also provide farmers with an ongoing framework for improved decision support if appropriate for the business.

We also conduct Farm Environmental Plan (FEMP) work, typically to meet the varying requirements needed under Regional Councils, but our FEMPs differ from most in that through our consultancy experience we usually identify opportunities to take the FEMP from being a compliant document to a full management one.

Phil has personal involvement in forestry and a 650-cow dairy farm in Marlborough. This not only brings Phil to the top of the South regularly, but also helps him relate to business owners who are facing challenging times. Phil also provided facilitation services for Beef + Lamb New Zealand on the North Canterbury monitor farm programme in 2010 and 2011 and have ongoing consultancy roles for a number of farmers in The Top of the South.

Contacts: Phil Tither and Lochie MacGillivray
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phil.tither@agfirst.co.nz

BROWN GLASSFORD AND CO LIMITED

As an accounting firm with a history of providing specialist accounting and business advice to the agribusiness sector, we are well placed to provide assistance to those affected by the recent earthquakes.

The qualifications and experience of our team provides a sound base of knowledge to apply to the challenges faced by those in the affected areas.

We are able to provide assistance in a number of areas including:

- assisting with modelling the impacts of alternate farming scenarios;
- assisting with budgeting and cashflow forecasting for current and proposed activities;
- assisting with financial planning around the impacts of the earthquakes on your business and guiding decisions around changes necessary;
- preparing analysis of your present financial position and providing strategic advice for implementing changes.

www.brownglass.co.nz

RESILIENT ORGANISATIONS LTD

Resilient Organisations Ltd is a research and consulting group focused on helping organisations, industries, and economies to thrive in any environment.

We offer a range of bespoke services to help organisations build resilience and integrate resilience practices into everyday business. We can help organisations understand and quantify the costs and benefits of resilience investment for your unique situation through one-on-one or team-focused mentoring.

We work with individual organisations, groups, and educational institutions to deliver engaging and action-focused workshops, seminars, and courses.

We also conduct disruption scenario exercises with larger organisation or groups of small organisations who would like to think strategically about dealing with future disruptions. The tools we use to quantify resilience have been developed with over 14 years of research and have been published in internationally peer reviewed journals.

Contact: www.resorgs.org.nz

SUCCESSION

Succession specialises in regenerative agriculture. Director John King brings techniques that cover farm problem solving, observation skills, and creativity focusing on these topics: family communication and decision-making, habits and time management, ecological relationships between soil, plants, and livestock, grazing planning and techniques (as opposed to feed budgeting therefore making farm environment plans workable), and rethinking financial budgeting to prioritise profit with on-farm investment and enterprises rather than using tax categories.

Workshops Succession can provide include:

- ways to assess and address environmental problem situations for farming operations;
- raising awareness of ecological processes for improving landscape function and pasture production using livestock and crops as well as technology;
- incorporating ecological insights into financial planning and budgeting;
- stimulating additional on-farm enterprises;
- increasing transparency with farm management choices to stimulate observation, discussion, and monitoring of outcomes among all members of the family.

These workshops are delivered as two day, one day, or half-day workshop packages. Also holistic management training delivered as an 8-day workshop package over four months.

Contact: www.succession.co.nz

DUNHAM CONSULTING LTD

Geoff Dunham and associates are experienced consultants working with all red meat and arable farming systems at all levels from practical farm management through to farm business advice and restructuring, to working with owners and key decision makers in a coaching role.

We work alongside farmers to help them identify their best options and then execute the plans as effectively and risk-free as possible. Expertise available include systems and financial analysis, farm policy review and refocusing, and clarifying what is possible to achieve within the resources and skills available on farm. Tools such as Farmax Professional, OVERSEER, CashManager and extensive databases are used.

Our aim when working with farmers and managers is to give confidence and focus on an agreed direction and develop actions that will result in stronger and more resilient family farms. Areas of specialisation include helping generational change on farms, scaling up farm businesses to reach reliable economic size, and problem solving deep seated business and people problems.

Contact: www.dunham-consulting.com

LONGVIEW CONSULTANCY LIMITED

I set up Longview Consultancy Limited two years ago after having spent twenty-five years as a Rural Banker and specialist company recovery expert.

In addition, I also operate a 350-acre beef finishing operation in the Summerhill, Oxford environs and believe that I offer honest and practical solutions in all farming matters.

Longview provides a broad range of services with an emphasis on the following services:

- general farm management advice incorporating advice on production systems, soils and agronomy for dairying, sheep and beef, mixed cropping, viticulture, etc.
- farm operational plans setting in place farm policies and operational plans for the future.
- governance, succession planning, trouble shooting and contract negotiation.
- financial analysis of past and future operation in order to establish and identify areas for efficient operational improvement.
- cashflow budgeting and assessment of best farm management mix.
- partial budgeting of proposed new ventures in order to ascertain profitability and 'fit' with existing operations.
- established network of rural intermediaries.
- established as an arbitrator/negotiator between client farmer and banker.

Contact: Richard Glubb, B Agr Sc. MNIPIM
Registered Farm Consultant
Longview Consulting Limited
Tel: 027-383-2175
longviewltd@outlook.com

GROUNDSTOCK LTD

- Industry experts in soil and Land Use Capability (LUC) mapping.
- Over 100,000 hectares of farms mapped.
- We provide a quantitative analysis of your farm's land resources so you can make smart land management decisions.

Contact: Dan Elms

Tel: 0274 279 845

dan@groundstock.co.nz

www.groundstock.co.nz

FARMWISE

FarmWise is a well-established group of 21 farm consultants that cover all regions of New Zealand. FarmWise is part of LIC (Livestock Improvement Cooperative), the farmer owned cooperative that has over 750 full time staff and up to 2500 people during the peak dairy cow mating season in August–November.

The National FarmWise Manager, Edward Hardie, is based at LIC Head Office and provides an important link within LIC and the FarmWise Consultants.

At a local level, Noelle Fox is serving the farmers in the quake affected area. When required, she will also draw on other FarmWise resources.

Contacts:

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Debbie Kinder, FarmWise Consultant

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