

The rising value of mānuka honey

- Honey prices have increased, and are continuing to increase.
- Honey labelled as mānuka generally sells for a higher price than other honey.
- Prices range for mānuka honey from \$12 to over \$140 per kilogram.





The mānuka honey science definition and the GREX

- MPI began a mānuka honey science programme in 2014.
- The result was a definition that authenticates New Zealand mānuka honey.
- All exported mānuka honey is now required to meet the mānuka honey science definition.
- Mānuka honey sold in New Zealand is not required to meet this definition.

Multifloral and monofloral New Zealand mānuka honey

 The identification criteria for mānuka honey includes a combination of four chemicals markers and a DNA marker.

 The robust scientific criteria can be used to identify and separate monofloral and multifloral New Zealand mānuka honey from other honey types.

Current consumer protections

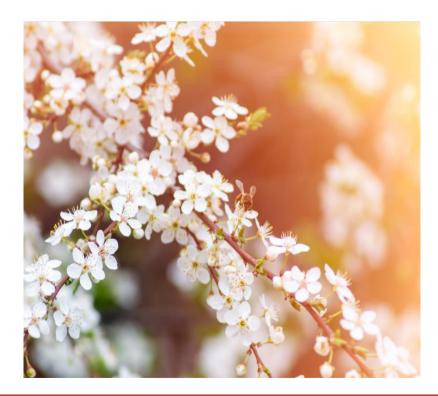
- There are already rules that protect consumers from being misled.
- MPI and the Commerce Commission both have a role in enforcing these rules.

The opportunity for the domestic mānuka

honey market

 We are testing whether changes are required to the way mānuka honey is regulated in New Zealand.

- There are three main reasons to explore this:
 - Consumer protection
 - Clarity for producers of mānuka honey
 - The risk to NZ's reputation from nontested honey being sent offshore.

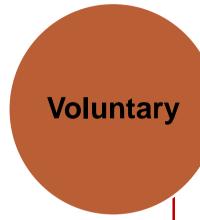


A domestic standard: applying the science definition to mānuka honey sold in New Zealand

- Any changes would use the same science definition as exported mānuka honey.
- We think any changes should:
 - give consumers clarity, but also choice;
 - give the honey industry clarity about requirements for mānuka honey; and
 - have as minimal cost as possible.



Two options for a domestic standard



Businesses choose whether they participate or not.



All businesses must meet the requirements.

Voluntary explained

- Businesses could choose to participate, so not all mānuka honey sold in New Zealand would need to meet the standard.
- Those who do participate would have to follow rules and have mānuka honey tested.
- Consumers and businesses could have certainty if they chose to.
- Still some risk to New Zealand's reputation from untested honey being sent offshore.



Mandatory explained

- All New Zealand mānuka honey sold in New Zealand would need to be tested.
- All businesses would have to follow the rules.
- Businesses and consumers would all have certainty.
- Any mānuka honey that ends up offshore would meet the science definition. This would help maintain New Zealand's reputation.

What would this mean for imports and exports?

 Mānuka honey exported from New Zealand would still need to meet the export requirements. A domestic standard would not change export requirements.

The standard would apply to New Zealand mānuka honey.
 Currently, only some countries can import honey to New Zealand.
 These countries do not produce mānuka honey.

Rules and Requirements



- Any standard would use the same science definition as exported mānuka honey.
- The core components of the standard would be similar for both a voluntary and mandatory standard, and are consistent with the export requirements.
- The key differences:
 - who must comply; and
 - compliance and enforcement provisions.



What products does it apply to?

- Single-ingredient honey eligible for sale for human consumption.
- This would include mānuka honey in retail packs, and mānuka honey being sold to be subsequently used in another product.
- It would not apply to mānuka honey in storage until it was ready for packaging or sale as an ingredient.

Who is responsible for the testing?

- Testing would be arranged by the business that packages the New Zealand mānuka honey for retail sale or as an ingredient.
- These businesses would be responsible for making sure that the rules are followed.

What are the labelling requirements?

Voluntary

- Only participating businesses could claim their honey meets the standard.
- Non-participating businesses could still label their honey as mānuka honey

Mandatory

- Only honey that meets the standard could be labelled as New Zealand mānuka honey.
- Honey that does not meet the science definition could not be labelled as mānuka.

What are the testing requirements and costs?

- Before honey could be sold as mānuka it would need to be tested to show it meets the science definition
- This would be carried out by an MPI recognised laboratory.
- The current cost of testing is \$180-\$190 per sample.

What are the record keeping and administration requirements?

- Records and test results would be required to be kept for at least four years, and be provided within 24 hours if requested.
- Businesses would be responsible for keeping traceability information to trace:
 - the sampling and test results to each batch; and
 - the products from the batch back to the sampling and test records.

How would it be verified?

- Laboratory test results and sampling records would be verified.
- Three ways this could happen:
 - 1. verification at the same time as regular verification visits;
 - 2. separate annual verification; or
 - 3. verification of mānuka honey operators at least once per year.

What would compliance and enforcement be like?

Voluntary

- Enforcement would rely on contractual arrangements.
- Those who don't comply could no longer claim their honey meets the standard.

Mandatory

- Enforcement through existing provisions in food legislation.
- There could also be an infringement notice and fee for non-compliance.

What would the timing and transition periods be?

- If new rules are introduced, we suggest allowing at least six months to transition.
- Mānuka honey already packaged for sale when the requirements came in to effect could still be sold.

Key questions that we are asking

- Should the mānuka honey science definition apply to mānuka honey sold in New Zealand?
- If the mānuka honey science definition is applied mānuka honey sold in New Zealand, should it be voluntary or mandatory for mānuka honey to meet the definition?
- If mānuka honey was required to meet the definition, what do you think about the proposals for the core components?

Next steps

- Once we have received submissions we will consider all the new information and perspectives that have been provided.
- We will use this to further inform our analysis and a summary submissions will be made available.
- We will report back to Ministers, to enable them to make decisions.

Submissions close 17 September – there are 3 ways to submit:

- Submit through our website
 https://www.mpi.govt.nz/news-and-resources/consultations/manuka-honey-sold-in-new-zealand-is-further-regulation-needed
- Email us at <u>manuka.honey@mpi.govt.nz</u>
- Write to us at:

 Food and Regulatory Policy
 Ministry for Primary Industries
 PO Box 2526
 Wellington 6140

Submissions are public information



Questions

